

**INDIANA ECONOMIC IMPACT - PROPOSALS AND CONTRACTS**

State Form 51778 (R4 / 1-06)  
 DEPARTMENT OF ADMINISTRATION  
 Approved by State Board of Accounts, 2006

This information is required by the Indiana Department of Administration for all contractors, vendors/suppliers to the State of Indiana (complete all 22 items).

1	<b>Legal Name of firm:</b>	1st Kids, Inc
2	<b>Address/City/State/Zip Code:</b>	11045 Broadway Suite F Crown Point IN 46307
3	<b>Telephone #/Fax #/Website:</b>	Phone: 219-662-7790 Fax: 219-662-7510 Website: Indianafirststeps.org
4	<b>Federal Tax Identification Number:</b>	32-0026299
5	<b>State/Country of domicile/incorporation:</b>	Indiana, USA
6	<b>Location of firm's headquarters or principal place of business:</b>	11045 Broadway Suite F Crown Point IN 46307
7	<b>Name of parent company or holding company (if applicable):</b>	N/A
8	<b>State/Country of domicile/incorporation of company listed in #7:</b>	N/A
9	<b>Address of company listed in #7:</b>	N/A
10	<b>IN Department of Workforce Development (DWD) account number:</b>	513781
11	<b>IN Department of Revenue (DOR) account number:</b>	011 6436816 001
12	<b>Number of Indiana resident employees per most recently completed IRS Form W-2 distribution:</b>	125
13	<b>Total number of employees per most recently completed IRS Form W-2 distribution:</b>	126
14	<b>Total amount of payroll paid to Indiana resident employees per most recently completed IRS Form W-2 distribution:</b>	\$4,124,212
15	<b>Total amount of payroll paid to all employees per the most recently completed IRS Form W-2 distribution:</b>	\$4,166,275
16	<b>Total amount of this proposal, bid, or current contract:</b>	\$9,810,493

**ACCOUNTING OF INDIANA RESIDENT EMPLOYEES**

17	<b>Prime Contractor Company Name:</b>	1st Kids, Inc.
18	<b>Number of Full Time Equivalent (FTE) employees that are Indiana residents specifically for this proposal or contract:</b>	134.00

19	<b>Subcontractor Company Name:</b>	Eagan & Associates, PC		
20	<b>Address/Contact Person/Telephone Number/Tax ID Number:</b>	10 N 600 W Valparaiso, IN 46385	Nicole Eagan	(219) 545-8574
21	<b>Number of Full Time Equivalent (FTE) employees that are Indiana residents specifically for this proposal or contract:</b>	1.00	0.00	0.00

22	<b>Affirmation by authorized official:</b>	I affirm under penalties of perjury that the foregoing representations are true to be the best of my knowledge and belief:
	<b>Signature:</b>	<i>Clara M. Mann</i>
	<b>Name of authorized official:</b>	Clara M. Mann
	<b>Title:</b>	Executive Director
	<b>Date:</b>	12/12/22

**FTE DETAILS**  
Job Titles and Contributing FTE

- **Populate the yellow-shaded cells; with all applicable job titles and the total FTE count.**  
- **Respondents may insert additional rows to account for all job titles attributing to the total FTE count.**  
Please keep in mind that the only FTE's that should be included in this count are Indiana employees working on this contract ONLY. If there are 10 employees working on this contract but they are splitting their time with numerous other contracts as well, then these employees cannot be counted as 1 FTE. Instead, these employees should be counted as a fraction of an FTE. For example: The project length of the contract is 36 months. There are 10 employees working on the contract over the 36 month contract period. 5 employees are working solely on the project for 36 months. 3 employees are working equal time on 2 projects for 36 months. 2 employees are working solely on the project for 6 months.  
The FTEs would be calculated as follows:  
5 employees x 36 months (36 months working solely on this project) x 1 (time spent solely on this project) = 180 months / 36 months (length of contract) = 5 FTEs  
3 employees x 36 months x .5 (splitting time equally between 2 projects) = 36 months / 24 months = 1.5 FTEs  
2 employees x 6 months (6 months dedicated solely to this project) x 1 (time spent solely on this project) = 12 months / 36 months = .5 FTEs

**Column Title Definitions:**  
**Number of Employees** = Number of employees working on this State contract.  
**Duration (In Months)** = Amount of time that the employee(s) will spend on the State contract.  
**Time Spent (Percentage)** = Percentage of time the employee(s) will be working on the contract.

Duration of Initial Contract Term (In Months) 24 \*Number based on initial contract term

PRIME CONTRACTOR COMPANY				
EMPLOYEE JOB TITLE	Number of Employees	Duration (In Months)	Time Spent (Percentage)	NUMBER OF FTE
Example: Project Managers	5	24	100%	5.00
Example: Project Coordinators	3	24	50%	1.50
Example: Project Directors	2	6	100%	0.50
Directors and Managers	15	24	100.00%	15.00
Service Coordinators	104	24	100.00%	104.00
Clerical Support	13.25	24	100.00%	13.25
				0.00
				0.00
				0.00
				0.00
				0.00
<b>TOTAL FTE COUNT</b>				<b>132.25</b>

SUB CONTRACTOR COMPANY NAME				Eagan & Associates PC
JOB TITLE	Number of Employees	Duration (In Months)	Time Spent (Percentage)	NUMBER OF FTE
Example: Developer	2	6	100%	0.50
Certified Public Accountant	2	24	50%	1.00
				0.00
				0.00
<b>TOTAL FTE COUNT</b>				<b>1.00</b>

SUB CONTRACTOR COMPANY NAME				(Enter Company Name Here)
JOB TITLE	Number of Employees	Duration (In Months)	Time Spent (Percentage)	NUMBER OF FTE
Example: Developer	2	6	100%	0.50
				0.00
				0.00
				0.00
<b>TOTAL FTE COUNT</b>				<b>0.00</b>

SUB CONTRACTOR COMPANY NAME				(Enter Company Name Here)
JOB TITLE	Number of Employees	Duration (In Months)	Time Spent (Percentage)	NUMBER OF FTE
Example: Developer	2	6	100%	0.50
				0.00
				0.00
				0.00
<b>TOTAL FTE COUNT</b>				<b>0.00</b>

SUB CONTRACTOR COMPANY NAME				(Enter Company Name Here)
JOB TITLE	Number of Employees	Duration (In Months)	Time Spent (Percentage)	NUMBER OF FTE
Example: Developer	2	6	100%	0.50
				0.00
				0.00
				0.00
<b>TOTAL FTE COUNT</b>				<b>0.00</b>